

**Roadshow on the offering of BCEL's share for 19%**  
**on 21<sup>st</sup> October 2019, at Land Mark Hotel, Vientiane Capital**

Banque Pour Le Commerce Extérieur Lao Public (BCEL) as the representative of the government held the roadshow event to provide the information on the offering of 19% BCEL's shares to the public and the strategic partner. This 19% share proportion will be offered to both domestic and foreign investors.



The roadshow was held on 21<sup>st</sup> October 2019 at Land Mark Hotel, Vientiane Capital. The event was hosted by Mr. Phoukhong Chanthachack, General Managing Director of BCEL and Mr. Lin Li, General Manager of LCS and it was witnessed by

1. Mrs. Saysamone Chanthachack, Director General of Lao Securities Commission Office
2. Mr. Khamsouk Sundara, Vice Chairman of BCEL's BOD
3. Mrs. Sifong Eoumavong, Deputy Director General of Fiscal Policy and Legal Department.

Along with the representatives from the Bank of the Lao PDR, domestic and foreign investors, affiliates of BCEL, Directors of commercial banks, Chief of Divisions, Centers, Chief of Branches, staff of BCEL and media from various channels.



The purpose of the share divestment of the government for 19% is to support more diverse shareholders to develop BCEL on the business expansion and sustainability. Therefore, the Ministry of Finance as the shareholder on behalf of the government has the plan to offer 19% of the shares held by the government. There will be two types offering including 10% will be offered to the public which Right Offering (RO) will be 2% and Public Offering (PO) will be 8% and 9% will be offered to the strategic partner which will be selected by the Ministry of Finance. For the preparation of the share distribution, the Ministry of Finance assigns BCEL as the representative to select the Financial Advisor and Underwriter Company.

Laos-China Securities Company (LCS) has been selected as the Financial Advisor and Underwriter Company for this 19% share distribution of BCEL which held by the government. LCS is a securities company with international experience in securities trading, underwriting, Strategic Partner selection and investment. LSC has taken the work of 19% share distribution of BCEL as the main priority. The company has applied their strengths and strong customer base in the domestic market and foreign market to achieve the set goals for BCEL.

Therefore, in order to support everyone who are interesting in becoming part of BCEL, this roadshow has provided necessary information for the 19% share distribution. LCS will now start to prepare and the implement the preparation work to succeed this distribution.

The 19% BCEL's share distribution of government is 39.467.400 shares or in the price of 5.000 LAK/share. The number of shares for RO is 4.154.500 shares (the right is 10:0, ten old shares to one new share), the price is 5.450 LAK/share and the number of the PO shares is 16.617.800 shares, the price is 5.550 LAK/share. 9% to the strategic partner is 18.695.100 shares, the price will be agreed by MOF and the strategic partner.

The date for RO is between 28/10/2019 - 01/11/2019

The date for PO is between 04/11/2019 - 29/11/2019

Time: 8:30 am -3:30 pm. If the shares are sold before the deadline the selling can be closed before time.

👉 for more information:

☎ Laos-China Securities Company (Level 6) Lao Securities Exchange Office Tel: 021 419212

☎ BCEL-KT Securities Company (Level 7) Lao Securities Exchange Office Tel: 021 265478

☎ Lanxang Securities Company (Level 5) Lao Securities Exchange Office Tel: 021 265461-3