## **International Service Fees**

| No | Details of service fees                                   | Fees  |
|----|---|---|
| 1  | 1.1 International transfers via electronic fund           | 0,1%, Min 5 USD, 40 CNY,                                      |
|    | transfer (EFT)  | Max 500 USD, 4.000 CNY  |
|    |   | + Cable charge 15 USD, 100 CNY                                |
|    | 1.2 Charge OUR  |   |
|    | 1.2.1 USD   | 30 USD/ transaction   |
|    | 1.2.2 THB   | 1.300 THB/ transaction  |
|    | 1.2.3 EUR   | 30 EUR/ transaction   |
|    | 1.2.4 GBP   | 25 GBP/ transaction   |
|    | 1.2.5 AUD   | 30 AUD/ transaction   |
|    | 1.2.6 JPY   |   |
|    | - Beneficiary bank is BCEL's correspondent                | 0,07% of total amount/transaction,                            |
|    | bank  | Min 3.000 JPY/transaction                                     |
|    | - Beneficiary bank is not BCEL's                          | 0,12% of total amount/transaction,                            |
|    | correspondent bank  | Min 7.000 JPY/transaction                                     |
|    | 1.2.7 CNY   | 400 CNY/transaction   |
| 2  | Transfer in THB to Thailand                               | 0,25%, Min 200 THB, Max 500 THB,                              |
|    |   | Charge OUR 1.300 THB/transaction                              |
| 3  | International transfers via electronic fund               | 0,05%, Min 50.000 LAK,  |
|    | transfer (EFT) of Financial institute and                 | Max 4.000.000 LAK   |
|    | Commercial bank (MT202)                                   | +Swift 250.000 LAK/Transaction                                |
| 4  | Issuance of cheque or Bank draft's                        | 0,1%, Min 5 USD, Max 700 USD                                  |
|    | correspondent bank overseas                               |   |
| 5  | Inward international transfers via EFT                    | N   |
|    | 5.1 Fund Transferred to LAK Deposit  Accounts             | None  |
|    |   | 0,05%, Min 2 USD, 60 THB, 20 CNY                              |
|    | 5.2 Fund Transferred to Foreign Currency  Deposit Account | 0,03%, Mili 2 USD, 60 THB, 20 CN T<br>Max 250 USD, 7.500 THB, |
|    | Deposit Account   | 2.000 CNY/transaction   |
|    | 5.3 Incoming Transfers to BCEL and further                | 0,1%, Min 5 USD, 150 THB, 40 CNY                              |
|    | Transfer to other banks                                   | Max 500 USD, 15.000 THB,                                      |
|    | - Tanata to Canal Canal                                   | 4.000 CNY/transaction   |
|    | 5.4 Incoming Transfer to BCEL or further                  | None  |
|    | transfer to other banks (For any Currency)                |   |

|   | amount transfer less than or equal to 10              |                                  |
|---|---|----------------------------------|
|   | USD   |                                  |
| 6 | Issuance of inward - outward international to         | ransfer certificate              |
|   | 6.1 Credit Note (Inward international transfer)       |                                  |
|   | 6.1.1. Less than or equal to 1 month                  | None                             |
|   | 6.1.2. Over 1 Month to 1 year                         | 10.000 LAK/transaction           |
|   | 6.1.3. Over 1 year to 3 years                         | 15.000 LAK/transaction           |
|   | 6.1.4. Over 3 years to 5 years                        | 20.000 LAK/transaction           |
|   | 6.1.5. Over 5 yeat - 10 years                         | 25.000 LAK/transaction           |
|   | 6.1.6. Over 10 years                                  | 50.000 LAK/transaction           |
|   | (In case could provide documents to                   |                                  |
|   | customer)   |                                  |
|   | 6.2 MT 103 (Inward - outward international tra        | nsfer)                           |
|   | 6.2.1. Less than or equal to 1 month                  | None                             |
|   | 6.2.2. Over 1 Month to 1 year                         | 20.000 LAK/transaction           |
|   | 6.2.3. Over 1 year to 3 years                         | 30.000 LAK/transaction           |
|   | 6.2.4. Over 3 years to 5 years                        | 40.000 LAK/transaction           |
|   | 6.2.5. Over 5 yeat - 10 years                         | 50.000 LAK/transaction           |
|   | 6.2.6. Over 10 years                                  | 100.000 LAK/transaction          |
|   | (In case could provide documents to                   |                                  |
|   | customer)   |                                  |
| 7 | <b>Letter of Credit and Document Collection</b>       |                                  |
|   | 7.1 Visa for promissory and payment                   | 20.000 LAK/letter                |
|   | confirmation letter via bank                          |                                  |
|   | 7.2 Document Collection against payment or            | 20 USD/letter                    |
|   | acceptance  |                                  |
|   | 7.3 Document Collection from domestic                 | 20 USD                           |
|   | banks   | 40.110                           |
|   | 7.4 Release of trade documents (D/A, D/P)             | 10 USD                           |
|   | 7.5 Purchase of documents (D/A, D/P)                  | 0,05%, Min 20 USD, Max 1.000 USD |
|   | 7.6 Non payment documents                             | 10 USD                           |
|   | 7.7 Extension of due date                             | 10 USD                           |
|   | 7.8 Document for partial payment in many installments | 5 USD                            |
|   | 7.9 Noting/Protesting/Storing                         | 10 USD /Item + associated costs  |
| 8 | Discounting Documents                                 | 10 CSD / Item + associated costs |
| O | Discounting Documents                                 |                                  |



|    | 8.1 Payments against documents                    | 1,5%, Min 50 USD           |
|----|---|----------------------------|
| 9  | Letter of Credit (Export)                         | 1,5%, Will 30 OSD          |
| 9  | · ·   | 25 HgD                     |
|    | 9.1 Advising Credits                              | 25 USD                     |
|    | 9.2 Notification of amendment directly to the     | 15 USD                     |
|    | customer  |                            |
|    | 9.3 Notification of amendment to the customer     | 20 USD                     |
|    | via other banks                                   |                            |
|    | 9.4 Adding Confirmation to Credit                 | As per approval Min 50 USD |
|    | 9.5 Reimbursement Bank Fee                        | Min 50 USD/transaction     |
| 10 | Transferable Credits                              |                            |
|    | a. Transfer LC without adding confirmation        | 0,1%, Min 25 USD           |
|    | b. Transfer LC with adding confirmation           | 0,1%, Min 25 USD           |
| 11 | Discounting documents under L/C                   |                            |
|    | 11.1 Based service fees (term of 7 days). For     |                            |
|    | terms exceeding 7 days, fees are charged          |                            |
|    | as per loan interest                              | 0,2%, Min 20 USD           |
|    | 30 per 10311 11101000                             | 0,270, 11111 20 002        |
| 12 | Additional fee                                    |                            |
|    | 12.1 Documents with mistakes or deficiencies      | 50 USD                     |
|    | 12.2 Approval of payment conditions with          | 0,5%, Min 20 USD           |
|    | BCEL within Lao PDR                               | 0,5 %, 14111 20 000        |
|    | 12.3 Verification and submission of               | 25 USD/transaction         |
|    | Documents   | 23 CSD/transaction         |
|    | 12.4 Post / fax, SWIFT and EMS                    | As per actual costs        |
|    | 12.4 1 0st / 1ax, 5 will 1 and Elvis              | As per actual costs        |
| 13 | Credits for export (subject to approval of cre    | edits)                     |
|    | 13.1 Before export (Packing)                      | As loan interest           |
|    | 13.2 After export (Discounting)                   | As loan interest           |
|    | 13.2 After export (Discounting)                   | As loan interest           |
| 14 | Letter of Credit (Import)                         |                            |
| 17 | 14.1 Issue Letter of credit using cash deposit as | 0,1% / 3 months,           |
|    | security  | Min 20 USD, Max 100 USD    |
|    | security  | Willi 20 03D, Wax 100 03D  |
|    | 14.2 Issue Letter of credit using Credit line of  | 0,1% / 3 months,           |
|    | _   |                            |
|    | BCEL as security                                  | Min 20 USD, Max 100 USD    |
|    | 14.2 James Letter of Credit                       | 0.10/ / 2 1                |
|    | 14.3 Issue Letter of Credit using Guarantee       | 0,1% / 3 month             |
|    | from BOL or Government's Loan and                 | Min 20 USD, Max 500 USD    |
|    | Grants (Payment order issued by MOF)              |                            |

|    | 14.4 Letter of Credit with a fixed account as  | 0,2% / 1 month, Min 20 USD       |
|----|--|----------------------------------|
|    | security or guaranteed by other                |                                  |
|    | commercial banks in Lao PDR                    |                                  |
| 15 | Amendments                                     |                                  |
|    | 15.1 Base                                      | 10 USD                           |
|    | 15.2 Increase the amount                       | Same as new opening              |
|    | 15.3 Extension of due date                     | Same as new opening              |
| 16 | Telecommunication charges                      |                                  |
|    | 16.1 Post / EMS                                | Charge as per actual cost        |
|    | 16.2 Regular post                              | 5 USD                            |
|    | 16.3 Correction of outward transfers           | 20 USD/time                      |
|    | 16.4 Cancellation of outward transfers         | 20 USD/time                      |
|    | 16.5 Fee for SWIFT (Letter of Credit, money    | 15 USD                           |
|    | transfer, amendments)                          |                                  |
|    | 16.6 Fee for claim of inward money transfer    | 5 USD                            |
|    | 16.7 Fee for return the money to the bank of   | 10 USD, 15 AUD, 10 EUR           |
|    | origin   | 13 EUR (applicable for BANQUE DE |
|    |  | FRANCE)                          |
| 17 | Guarantee for taking goods out of a customs    | warehouse                        |
|    | 17.1 Initial stage                             | 0,2% /3 months, Min 20 USD, Max  |
|    |  | 500 USD                          |
|    | 17.2 Semi annual fees                          | 1%, Min 10 USD                   |
|    | 17.3 Air bill of lading                        | 20 USD/page                      |
| 18 | Notification of letter of guarantee or         | 200.000 LAK/time                 |
|    | amendment of letter of guarantee of            |                                  |
|    | correspondent banks                            |                                  |
| 19 | Fees for gold trading via bank account         | 35 USD/transaction               |
| 20 | Buy Cheque or Bank Draft of overseas           | 5 USD/page                       |
|    | correspondent banks issued by BCEL             |                                  |
| 21 | International transfer via MoneyGram           |                                  |
|    | 21.1 International transfer via MoneyGram from | n Laos to Vietnam and China      |
|    | 21.1.1 Less than or equal to 500,00 USD        | 4,5 USD                          |
|    | 21.1.2 From 500,01 – 1.000,00 USD              | 5 USD                            |
|    | 21.1.3 From 1.000,01 - 1.500,00 USD            | 10 USD                           |
|    | 21.1.4 From 1.500,01 - 2.000,00 USD            | 15 USD                           |
|    | 21.1.5 From 2.000,01 - 3.000,00 USD            | 20 USD                           |
|    | 21.1.6 From 3.000,01 - 4.000,00 USD            | 30 USD                           |
|    | 21.1.7 From 4.000,01 - 5.000,00 USD            | 40 USD                           |

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| 22.2.3 From 1.000,01 – 1.500,00 USD  | 30 USD |
|--------------------------------------|--------|
| 22.2.4 From 1.500,01 – 2.000,00 USD  | 40 USD |
| 22.2.5 From 2.000,01 – 3.000,00 USD  | 50 USD |
| 22.2.6 From 3.000,01 – 4.000,00 USD  | 60 USD |
| 22.2.7 From 4.000,01 – 5.000,00 USD  | 70 USD |
| 22.2.8 From 5.000,01 - 7.500,00 USD  | 80 USD |
| 22.2.9 From 7.500,01 – 10.000,00 USD | 90 USD |

**Remarks:** The Bank reserves the right to change fees without prior notice.