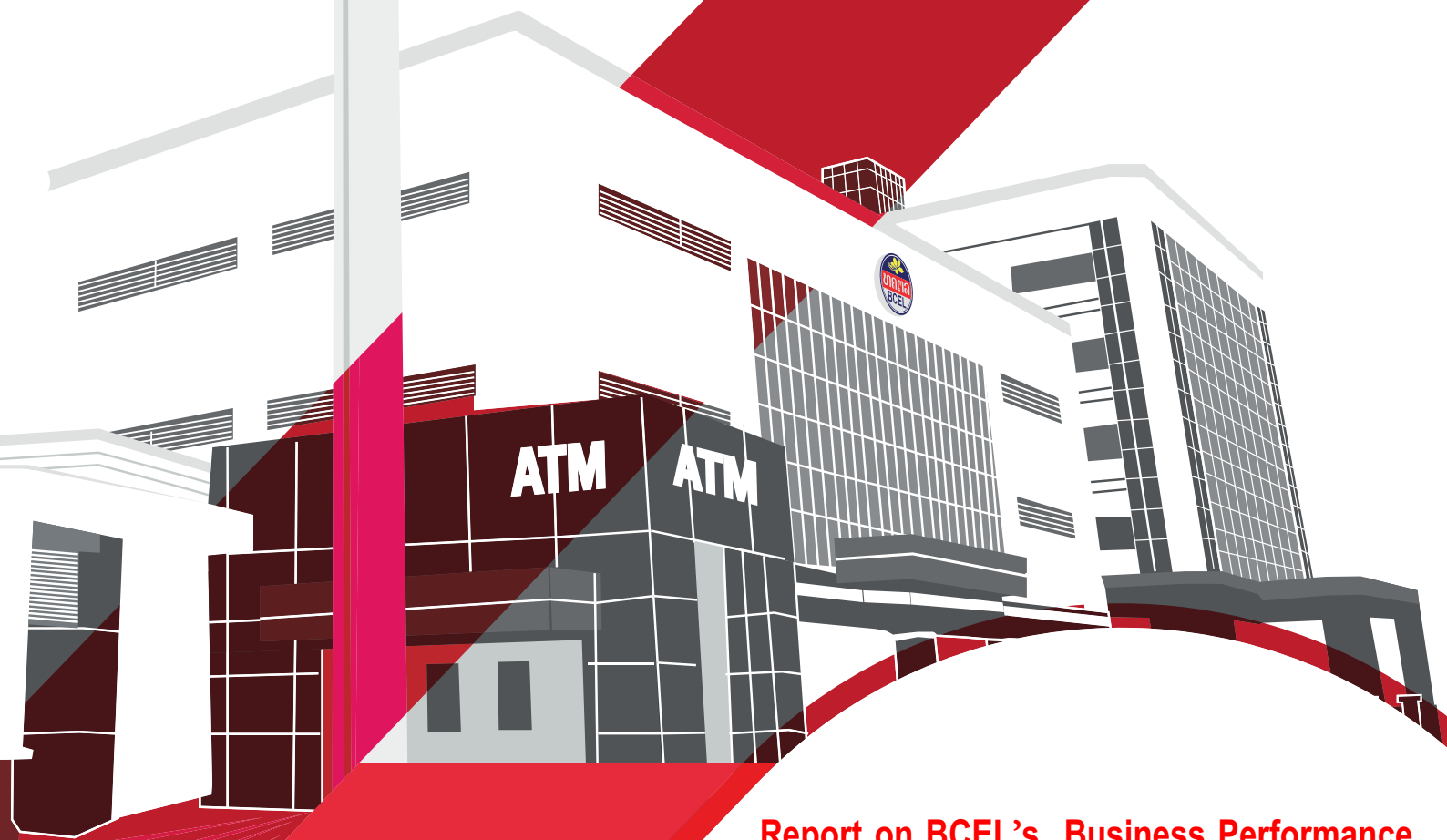




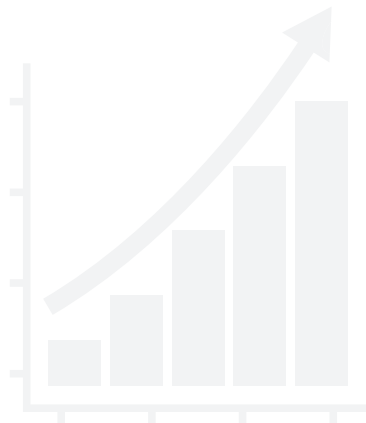
ທະນາຄານການຄ້າຕ່າງປະເທດລາວ ມະຫາຊົນ  
BANQUE POUR LE COMMERCE EXTERIEUR LAO PUBLIC



## Report on BCEL's Business Performance

Financial statement for the first six months  
of the year 2024

Ended 30 June 2024





## I. Overview of BCEL

### 1. Vision

BCEL revises its long-term strategy for 2021-2025, to align with the bank's development work plan and to attain its goals and objectives under the vision of "**Becoming a strong and modern bank with international standards**".

### 2. Mission

To realize its vision of becoming a strong and modern bank that meets international standards, BCEL is committed to enhancing customer service while adapting to evolving trends, maintaining financial strength, and preparing for Basel II compliance. The bank also prioritizes keeping its IT systems current and integrating new technologies to improve services, ensuring transparency and speed in its management information systems (MIS) while upholding international security standards. Furthermore, BCEL places significant emphasis on human resource development to enhance staff expertise and professionalism, thereby facilitating the bank's adaptability to changes and fostering continuous growth. Ultimately, the bank aims to enhance customer experience, generate sustainable profits, and create value for shareholders.

#### ❖ Plans and Projects for 2024

In its pursuit to become the foremost bank in modern and international banking practices in the Lao PDR, BCEL has outlined comprehensive development strategies encompassing directions, goals, and detailed implementation plans for 2024. These strategies consist of 11 Plans and 39 Projects as follows:

##### ● Strategy 1: Organizational strengthening (5 Plans and 20 Projects)

- Financial Management and Sustainable Business Operation Enhancement: 5 projects;
- Credit Management: 5 projects.
- Empowerment and Effectiveness Enhancement of Human Resources: 4 projects.
- Create and Strengthen the Risk Management System and the Foundation of Anti-Money Laundering: 5 projects.
- Developing corporate governance in accordance with international Standards: 1 project.

##### ● Strategy 2: Modernization, advanced technology, and innovation enhance the business operation. A step into the digital era of the economy (3 Plans and 14 Projects)

- Development and Management of the IT System: 7 projects.
- Management Information System and the Development and Modernization of the Statistic System to meet the international standard: 5 projects.
- Developing the products to transform the digital banking services: 2 projects.

##### ● Strategy 3: Strengthen the governance and the international standard services (3 Plans and 5 Projects)

- The Improvement of the Accounting System and the Reporting Standard: 3 projects.
- The Improvement of the Audit System to meet the International Standards: 2 projects.
- The Development of the PCI Compliance or Payment Card Industry Data Security Standard.

## II. Financial Position and Highlights

### 1. Lao PDR' Economy and Future Trends

During the first six months of 2024, the gross domestic product (GDP) of the Lao PDR grew by 4.7%. This figure surpasses the National Assembly's annual target of 4.5%, amounting to 70,584 billion kip. Overall, it is revealed that the Lao economy is a stage of recovery, with several sectors focusing on accelerating production to address the government's economic



challenges. Additionally, the government has designated 2024 as “Visit Laos Year” and is hosting ASEAN meetings.

Although the Lao economy continues to recover moderately, its growth rate remains slow, and several challenges persist, such as increasing inflation, currency depreciation, rising oil prices, labor shortages, budget deficits and foreign debt payment obligations.

The economic outlook for the end of 2024 remains uncertain due to several factors that may impact growth. External factors include economic tensions among major economies, economic competition, fluctuation in the USD, and global oil price and gold price, all of which may affect the Lao economy. Internally, the fluctuation of the Lao kip will continue to impact the price of goods, while the inflation rate remains unstable. This risk will lead the higher production cost, posting a threat to small businesses that may struggle to survive, ultimately decreasing their competitiveness in the market.

### **1.1. Inflation rate**

The inflation rate in June 2024 was 26.2%. Among the categories of goods with high inflation rates, health and medicine saw the highest increased at 41.7%, followed by restaurants and hotels at 35.3%. The category of housing, water, electricity, and fuel increased by 32.5%, clothing by 29.5%, and alcohol and cigarette by 28.8%. The category of food and non-alcoholic beverages increased by 23.7%.

The main causes of inflation during the first 6 months of the year are as follow: 1) the depreciation of the Lao kip (LAK), the LAK depreciated compared to foreign currencies such as the USD, THB and CNY, which are the main currencies used to pay for imported goods and services; 2) The domestic production base is not yet strong, and is mostly dependent on imported for consumer goods, raw materials, scientific equipment, and vegetables; 3) the value-added tax rate (VAT) was adjusted from 7% to 10%, contributing to the increase in the price of goods.

### **1.2. Exchange rate**

In the second quarter of 2024, the Bank of the Lao PDR (BOL) continued to set the margin of the exchange rate of LAK against the USD  $\pm 7.50\%$  compared to the reference exchange rate of BOL. The difference between the buying rate and the selling rate is not more than 2% for the LAK against the USD, THB, CNY, EUR, JPY and other currencies. For converting kip to other currencies, the difference between the buying rate and the selling rate does not exceed 5%. The LAK/USD and LAK/THB exchange rates continue to increase.

The average exchange rate of the banking system for the USD in the first 6 months of the year is 21,074 LAK/USD, an increase of 21% compared to the same period last year (from 17,395 LAK/USD). Meanwhile, the average exchange rate outside the system was 23,719 LAK/USD, an increase of 32% compared to the same period (from 17,908 LAK/USD). For the baht exchange rate, the average of 652 LAK/THB in the banking system increased by 26% (from 518 LAK/THB) compared to the same period, while the average exchange rate outside the system was 659 LAK/THB, an increase of about 25% (from 525 LAK/THB) (data from the Bank of the Lao PDR, foreign economic statistics). The depreciation of the kip continues to depreciate due to internal and external factors. However, in 2024, BOL will continue to conduct monetary policy in a more oriented direction and implement exchange rate policy according to the market mechanism with state management to be more oriented. Factors that make the LAK weak are because the economy of Laos is still in a fragile state, taking advantage of the market that sets the exchange rate higher than the limit set by the BOL, there is a lot of demand for foreign currency - the domestic production base is not strong, dependence on importing goods from abroad, etc. Therefore, when the LAK exchange rate continues to weaken or the foreign currency appreciates, it makes imported goods, including goods that are factors of production, more expensive.



## 2. Highlighted updates of BCEL

During the first six months of 2024, BCEL held 2 review meetings to summarize its activities ( the 2023 annual meeting and 1/2024 quarterly meeting). The bank also held three Board of Directors meetings (one Ordinary Meeting and two Extraordinary Meetings), and the Annual General Shareholders' Meeting for the year 2023. Additionally, BCEL participated in the conference on promoting green finance (PROMOTING GREEN FINANCE IN ASEAN) and in the seminar titled: "Listed companies meet investors (**Opportunity Day**) for the year **2024**". BCEL also completed the summary of KPI implementation results for 2023 and set KPI targets for 2024. The bank arranged branches and service units for the year 2024 and completed the awarding of various awards related to work implementation ; the Bank completed the approval and disclosure of the annual financial statement report for 2023 according to Lao and international standards, audited by PWC; The audit section was expanded to branches that previously did not have one. Furthermore, discussions were held with the Lao Security Exchange regarding recent business operations and future plans.

**Development of the systems and products:** completed the development and launch of the Ezykip app; Launched a cross-border money transfer service from the Korea to Lao PDR through BCEL One app; Introduced Lao-Thai cross border payment service through QR Code; Implemented Unionpay QR payment service through BCEL One and launched BCEL VISA Corporate Cards. Also, the bank completed the development and Go Live of the SWIFT ISO20022 system to improve the service system.

**Service network:** BCEL issued an agreement to upgrade the Vang Tao-Song Mek Money Exchange Unit to a service unit (Champasak branch); issued the decision to establish a service unit in Xai Moongkun under the Vientiane Capital City branch. In addition, to make the management of the service units more flexible and reduce operating expenses, the service units were resuffled within three branches in Vientiane Capital City according to the redistribution of responsibilities. The Xeno Money Exchange Unit was separated from the Utumphon Service Unit to the Service Section of the Savannakhet branch.

**Cooperation:** BCEL has signed a contract to connect the OnePay e-Commerce system with Duangdee Thavychuk Co.,Ltd; Review and renew the electronic wallet cooperation agreement of 2 companies: M-Money and U-Money and signed a Memorandum of Understanding (MOU) for cooperation to promote Thai investment in Lao PDR between BCEL and EXIM Bank.

**Marketing:** BCEL has initiated several marketing campaigns such as OnePay Cash back; Campaign VISA in Love; Deposit Heart Deposit Money to BCEL; Valentine's Day promotion; Women's Day promotion; 35 Years of Giving Good Things to You Promotion and launched Kids Savings Product.

In addition, BCEL also received 2 honorable awards: Best Issuing Member Award 2023 from the **UnionPay** International and the Best Tax Payer of the year 2022 by the Ministry of Finance.

## 3. Financial Highlights

As of the first 6 months of the year 2024, BCEL's financial highlights are as follows:

- Assets: 143,799,440 million LAK, surpassed the 2024 annual plan by 2% and registered an increase of 14% compared to the same period last year.
- Loans: 58,229,557 million LAK, achieved 98% of the 2024 annual plan and displayed a growth of 26% compared to the same period of last year.
- NPL rate: 2.85%.
- Deposits: 135,083,325 million LAK, exceeded the 2024 annual plan by 4% and increased by 14% compared to the same period of last year.
- Profit After Tax (Net): 224,936 million LAK, achieved 75% of the 2024 annual plan and increased by 120% compared to the same period of last year.



### III. Overview of BCEL

#### • Locations and networks

The Bank's Head Office is located on No.01, Pangkham Street, Ban XiengNheun, Chanthabouly District, Vientiane, Lao PDR. As of 30 June 2024, the Bank has 1 Head Office, 6 joint ventures, 20 branches, 101 service units, and 12 exchange units all over the Lao PDR.

#### • Contact

- Telephone (+856-21) 213200 or Call Center 1555
- Fax (+856-21) 213202
- Email : [bcelhqv@bcel.com.la](mailto:bcelhqv@bcel.com.la)
- Website: [www.bcel.com.la](http://www.bcel.com.la)

#### • History of BCEL

Banque pour le Commerce Exterieur Lao Public (BCEL) operates as a public company and is listed on the Lao Securities Exchange.

The bank was established in accordance with Decision on Bank Establishment No. 129/BOL dated 1 November 1989. On 23 December 2010, BCEL completed its initial public offering (IPO) and was renamed Banque Pour Le Commerce Exterieur Lao Public as per Enterprise Registration License No.0061/ERO dated 10 January 2011, issued by the Department of Enterprise Registration and Management, Ministry of Industry and Commerce of the Lao PDR. Initially, the Government, represented by the Ministry of Finance, held 80% of the total shares.

On 15 July 2011, the Ministry of Finance sold 10% of the total ordinary shares to its strategic partner, Compagnie Financière de la BRED (COFIBRED), a subsidiary of BRED, the largest banking society in the Banque Populaire Group—a French group of cooperative banks.

On 17 August 2017, BCEL successfully completed a recapitalization through public and rights offerings to existing shareholders, operating under the new Decision no. 21/BOL dated 13 September 2017, issued by the Bank of Lao PDR. By 15 September 2017, Lao Securities Exchange certified that BCEL increased its registered capital to 355,728,500,000 LAK (71,145,700 shares) as per certificate No. 01/LSX dated 15 September 2017. BCEL also received a new amended Business License no. 0429 dated 18 May 2018, issued by the Ministry of Industry & Commerce.

On 11 October 2019, the Lao Securities Commission Office granted BCEL permission to restructure its shareholder structure, offering more shares to the public and existing shareholders. This restructuring aimed to diversify shareholders, foster growth, and strengthen stability. The offering completion of 10% of BCEL's shares was endorsed by the Lao Securities Commission Office on 29 November 2019.

Currently, BCEL's shareholder structure comprises 60% government ownership, with domestic investors (including BCEL's employees) holding 30%, foreign investors holding 30%, and BCEL's strategic partner holding 10%.

BCEL's primary activities include providing banking services such as fund mobilization and deposit-taking for organizations and individuals on short-term, medium-term, and long-term bases. The bank also offers loans for short-term, medium-term, and long-term purposes to businesses and individuals based on lending capabilities and loan purposes. Additionally, BCEL engages in foreign exchange transactions, payment services, international trade services, bank guarantee services, precious metal trading, and other banking services permitted by the Bank of the Lao PDR, including insurance broker services.

#### ❖ Registered Capital

The registered capital of BCEL as of 30 June 2024 is 1,038,617 million LAK (31 December 2023: 1,038,617 million LAK)



## IV. The organizational structure of the Board of Directors, Management, and the operations of the committees supervised by the Board of Directors

### 1. The Structure and Profiles of the Board of Directors

#### 1.1. The Board of Directors of BCEL

The Board of Directors of BCEL, as of 30 June 2024, consisted of 8 members as follows:

Name and surname	Position	Date of designation
Mr. Bounpone Vannachith	Chairman	27th April 2023
Mr. Ph.D Akhom Praseuth	Independent Director, Vice Chairman	29th April 2024
Mme. Saysamone Chanthachack	Director	22nd November 2022
Mr. Stephane Mangiavacca	Director	29th May 2020
Mr. Pasomphet Khamtanh	Director	3rd August 2021
Assoc.Prof. Mr. Thongphet Chanthanivong	Independent Director	3rd August 2021
Mrs. Latdavanh Songvilay	Independent Director	3rd August 2021
Mr. Sonexay Silaphet	Independent Director	3rd August 2021

❖ **Changing:** Because **Mr. Khamsouk Sundara**, an independent director and also the Vice Chairman of the Board of Directors (former) has held the position as an independent director of the Board of Directors in BCEL for many terms and completed the term allowed by the Article of Association of BCEL to hold the position (according to Article 32 of the Article of Association, the independent director must hold the position for no more than 4 consecutive terms). The Board of BCEL has researched the target of the candidate for the post in conjunction with the relevant higher-level authorities. The Bank of the Lao PDR and the Ministry of Finance have agreed to appoint **Mr. Ph.D Akhom Praseuth**, then director of the banking institution, to be the Vice Chairman of the Board Directors of BCEL replacing Mr. Khamsouk Sundara, while the other directors remained unchanged (the meeting of shareholders of BCEL for the year 2023 held on 29 April 2024 had a resolution to officially approve the appointment).



## 1.2. The Profiles of the Board of Directors



### **Bounpone VANNACHITH** Chairman

**Personal Information:**

Date of Birth: 14 April 1959

Nationality: Lao

Language: English and Vietnamese

Designation: Vice Minister of Finance

**Education Background:**

- 2012: Master's Degree in Economics (Economic Management), National Academy of Political and Public Administration
- 2010: Bachelor's Degree in Economics (Economic Management), National Academy of Political and Public Administration
- 1998: Higher Diploma in Economics (Economic Management), National Academy of Political and Public Administration

**Professional Experience:**

- 02/04/2021 - present: Deputy Minister of Finance
- 2016-2021: Vice Chairman of the State Audit Organization
- 2010-2016: Vice Chairman of National Economy Development Committee, Prime Minister's Office
- 2005-2010: Vice Governor of Oudomxay Province
- 1999-2005: Chief of the Provincial Finance Office, Oudomxay Province
- 1995-1998: Deputy Chief of the Provincial Planning-Cooperation Office, Oudomxay Province
- 1989-1995: Head of the Finance Office of Meuang Houn District, Oudomxay Province
- 1985-1988: Deputy Head of the Economic Planning & Finance Office of Meuang Houn District, Oudomxay Province
- 1984-1985: Head of the Statistical Planning Office of Meuang Houn District, Oudomxay Province
- 1981-1984: Officer of the Statistical Planning Office of Meuang Houn, Oudomxay Province
- 1976 -1981: Soldier in the 28th Battalion and the 63th Office.



## Ph.D Akhom Praseuth Vice Chairman

### Personal Information:

Date of Birth: 03 May 1968  
Nationality: Lao  
Language: Lao, English  
Designation: Independent Director

### Education Background:

2005: Doctor of Business Administration, Korea Maritime University, Pusan, R. Korea.  
1997: Master of Business Administration, National Institute of Development Administration, Bangkok, Thailand.  
1991: Bachelor of Engineer Mechanics, Road Automobile University, Tashkent, Uzbekistan.

### Professional Experience:

07/2024 - Present: Deputy Secretary General of the National Assembly.  
07/2021 - 07/2024: Director General of Banking Institute.  
07/2018 - 07/2021: Managing Director of Lao Development Bank.  
10/2014 - 2018: Head of Financial Strategy Development Team.  
10/2010-2018: Member of Board of Director, Laos Securities Exchange.  
08/2010 - 07/2018: Director General of Financial Institution Supervision Department, Bank of Lao PDR.  
02/2008 – 08/2010: Deputy Secretary General, Securities and Exchange Commission.  
02/2007 - 02/2008: Deputy Director General of Bank and Financial Institution Supervision Department, Bank of Lao PDR.  
01/2007 - 2009: Head of Drafting team of Financial Sector Strategy for Lao PDR;  
08/2006 – 09/2008: Member of Board of Director, Lao Development Bank.  
2005 – 02/2006: Division Chief of Monetary Policy, Monetary Policy Department, Bank of Lao PDR.  
01-08/2005: Division Chief of External Economic Research, Economic Research Department, Bank of Lao PDR.  
1997-2002: Division Chief of Internal Economic Research, Economic Research Department, Bank of Lao PDR.  
1992-1993: worked for Ministry of Transportation, Communication, Post and Construction.





## Saysamone Chanthachack

Director

### Personal Information:

Date of birth: 15/03/1969

Nationality: Lao

Language: Lao, English

Designation: Managing Director of BCEL

### Education Background:

Higher Diploma of Politics Course.

2007: International Master of Business Administration, Flinders University, Australia.

1998: Master of Public Policy, Graduate School of Policy Science, Saitama University, Japan.

1993: Master of Economics, Kuban State University, Russia.

### Professional Experience:

08/2022–Present : Managing Director, Banque Pour Le Commerce Exterieur Lao Public.

09/2021–08/2022: Chief Executive Officer, Lao Securities Exchange.

2015: Director General, Lao Securities Commission Office, Bank of the Lao PDR.

04/2010: Deputy Director General, Lao Securities Commission Office, Bank of the Lao PDR.

2009: Deputy Director General, Monetary Policy Department, Bank of the Lao PDR.

1993–1997: Officer, Monetary Policy Department, Bank of the Lao PDR.



## Stephane MANGIAVACCA

### Director

#### Personal Information:

Date of Birth: 11 July 1975

Nationality: French

Languages: French, English, Spanish, Chinese, and Japanese

#### Education Background :

1996 – 1999 : Ecole Nationale Supérieure des Mines de Saint-Etienne,

- Engineering Diploma with honors
- Joined an exchange program in Environmental Engineering, University of New Brunswick in Canada
- Undergraduate and graduate classes in Economics

#### Professional Experience:

01/2020 – present: Head of International, BRED Banque Populaire, France

2009 – 2010: Chief Risk & Compliance Officer, BRED Banque Populaire, France

2001 – 2009: Executive at Central Audit, Banque Populaire - Natixis - Coface (now BPCE GROUP), France

1999 – 2001: French Trade Commission, French Ministry of Economy and Finance, Guangzhou, China

1999: Intern, EDF, French Company of Electricity, Lyon, France

1998: Intern, The Yokohama Rubber Company, Hiratsuka, Japan

1997: Intern, Pechiney-Aluminium, Issoire, France



## **Pasomphet Khamtanh** **Director**

### **Personal Information:**

Date of Birth: 25 May 1970

Nationality: Lao

Languages: English

Designation: Deputy Director General, Department of State-Owned Enterprises Reform and Insurance, Ministry of Finance.

### **Education Background:**

2001-2003: Master's Degree in Economics and Business from Kyung Hee University  
in South Korea.

1987-1993: Bachelor's Degree in Machinery Management from Technical College, Laos.

### **Professional Experience:**

08/2020-Present: Deputy Director General, Department of State-Owned Enterprises Reform and Insurance, Ministry of Finance.

2016-2020: Deputy Director General of Fiscal Policy and Legal Department, Ministry of Finance.

2013-2016: Chief of External Finance and Debt Management Department Division.

2009-2013: Chief of the Projects Chief of External Finance and Debt Management Department Division.

2007-2008: Deputy Division of Finance Statistics, Fiscal Policy Department, Ministry of Finance.

1998-2007: Staff of Budget Department, Ministry of Finance.

1994-1998: Staff of External Finance Department, Ministry of Finance.



## Thongpheth Chanthanivong Independent Director

### Personal Information:

Date of Birth: 20 April 1962

Nationality: Lao

Languages: Lao, English

Designation: Project Manager (Advancing Strategic Management, Leadership and Fundraising in Higher Education in Asia / ASTRA,) Erasmus+

### Education Background:

2018-2023: PhD. Candidate (Accountancy), Siphatham University, Thailand.

2019 : Received CPA Certificate

1998-2002 : Master in International Business Management, at De Mons University in Belgium.

1998-2000 : Master in Business Administration at AIT University in Thailand.

1996-1997: Bachelor Degree in Business Administration, the Co-project between National Politics School and AIT University in Thailand.

1981-1985 : Bachelor of Science (Mathematics), National University of Laos

### Professional Experience:

2018-2023: Vice-Dean, Faculty of Economics and Business Management (Responsible of Post-Graduate Program), National University of Laos.

2006: Associate Professor in Business Administration (2006).

2018-2024: Chairman of CPA's Curriculum, Lao Chamber of Professional Accountants and Auditors.

2018-2022: Member of Lao Chamber of Professional Accountants and Auditors Board Committees.

2018-2024: Member of Lao Telecom Company's Board Committees.

2023-2024: Member of Lao's Accounting System Improvement (Ministry of Finance)

2018-2024: Teacher of the Master and Bachelor courses of the subjects: Business, Accounting, Finance and Banking, Economics of the National University of Laos.

2020-2024: Guest speakers for the MBA course of Khon Kaen University, Thailand.

2015-2024: Trainer on IFRS and LAS Auditing



## Latdavanh Songvilay Independent Director

### Personal Information:

Date of birth: 27/04/1982

Nationality: Lao

Language: English

Position: Director General of Macroeconomic  
Research Institute (MRI) of Lao Academy of Social and Economic  
Sciences (LASES)

### Education Background:

2008–2009: Master of Public Policy from the National Graduate Institute for Policy Studies (GRIPS),  
Japan;

2000–2005: Bachelor's degree in Economics, National University of Laos;

2004: Exchange student course, National University of Singapore, Singapore.

### Professional Experience:

2020-Present: Director General of Macroeconomic Research Institute of Lao Academy of Social and  
Economic Sciences

2019–2020: Acting Director General of the Center for Macroeconomic and Economic  
Restructuring of the National Institute of Economic Research

2016–2019: Deputy Director General of the Center for Macroeconomic and Economic  
Restructuring of the National Institute of Economic Research

2015–2016: Chief of Division in National Economic Research Institute of the Ministry of  
Planning and Investment

2011–2015: Deputy Chief of Division in National Economic Research Institute of Ministry  
of Planning and Investment

2005–2011: Research Assistant at the National Economic Research Institute of the Ministry of  
Planning and Investment



## Sonexay Silaphet Independent Director

### Personal Information:

Date of birth: 01/01/1977

Nationality: Lao

Language: English

Position: President of Lao Chamber of Professional Accountants and Auditors (LCPAA)

### Education Background:

2017–2021: Doctor of Philosophy Ph.D. Accountancy, Sripatum University, Thailand;

2013–2014: Master's degree in finance, Santapol Technology College;

1995–2000: Bachelor's degree in business administration, Comcenter College;

1995–1998: Higher diploma in accounting, Pakpasak Technical College;

06/2016: Member of CPA Australia;

2018: Member of LCPAA;

1999–2000: Member of Lao Institute of Chartered Public Accountants (LICPA).

### Professional Experience:

05/2022–Present: President of Lao Chamber of Professional Accountants and Auditors (LCPAA)

2015–05/2022: Vice-President of Lao Chamber of Professional Accountants and Auditors (LCPAA)

01/2016–12/2017: Vice President of ASEAN Federation of Accountants (AFA)

01/2014–12/2015: Vice President of ASEAN Federation of Accountants (AFA)

07/2011–09/2014: Director of Ernst & Young Lao Limited

07/2008–06/2011: Senior Audit Manager of Ernst & Young Lao Limited

08/2007–06/2008: Audit Manager of Ernst & Young Lao Limited

05/2004–08/2007: Audit Manager of PricewaterhouseCoopers (Lao) Ltd

2002–05/2004: Experienced Senior Auditor of PricewaterhouseCoopers (Lao) Ltd

2000–2001: Senior Auditor of PricewaterhouseCoopers (Lao) Ltd

1998–1999: Auditor of PricewaterhouseCoopers (Lao) Ltd



## 2. The Management Team

### 2.1. The Board of Management

The Board of Management of BCEL, as of 30 June 2024, consisted of 5 members as follows:

Name and surname	Position	Date of designation
Mme. Saysamone Chanthachack	Managing Director	1 st August 2022
Mr. Nanthalath Keopaseuth	Deputy Managing Director	30th September 2014
Mr. Kongasack Souphonesy	Deputy Managing Director	1 st May 2021
Mrs. Bouaphayvanh Nandavong	Deputy Managing Director	1 st May 2021
Mr. Saychit Simmavong	Deputy Managing Director	1 st May 2021

❖ **Changing:** On 1 July 2024, BCEL has announced the appointment of 02 deputy managing directors, namely:

- Appointing Mr. Narin Siravongsit, Deputy Director General of the Service Department of the Bank of the Lao PDR as Deputy Managing Director of BCEL;
- Appoint Mrs. Phusengthong AnulakKham, Chief of Administration-Finance Division, BCEL as Deputy Managing Director of BCEL.

As a result of this change, the board of management of BCEL has 7 members at the time this report is made.

### 2.2. Biography of the Management Team



**Saysamone Chanthachack**  
Managing Director

**Personal Information:**

Date of birth: 15/03/1969

Nationality: Lao

Language: Lao, English

Designation: Managing Director of BCEL

**Education Background:**

Higher Diploma of Politics Course.

2007: International Master of Business Administration, Flinders University, Australia.

1998: Master of Public Policy, Graduate School of Policy Science, Saitama University, Japan.

1993: Master of Economics, Kuban State University, Russia.

**Professional Experience:**

08/2022–Present : Managing Director, Banque Pour Le Commerce Exterieur Lao Public.

09/2021–08/2022: Chief Executive Officer, Lao Securities Exchange.

2015: Director General, Lao Securities Commission Office, Bank of the Lao PDR.

04/2010: Deputy Director General, Lao Securities Commission Office, Bank of the Lao PDR.

2009: Deputy Director General, Monetary Policy Department, Bank of the Lao PDR.

1993–1997: Officer, Monetary Policy Department, Bank of the Lao PDR.



## Nanthalath Keopaseuth Deputy Managing Director

### Personal Information:

Date of birth: 16/08/1978

Nationality: Lao

Language: Lao, English, and Chinese

Designation: Deputy Managing Director of BCEL

### Education Background:

2008–2010: Masters's Degree in International Trade Policy from the United States of America.

2005–2006: Certificate in International Trade from Australia,

2004–2004: Enrolled in English Training Course from Vientiane College, Lao PDR

1996–2000: Bachelor's Degree in English, National University of Laos.

### Professional Experience:

2014–Present: BCEL Deputy Managing Director

2012–2014: Chief of Electronic Banking and Card Service Center.

2010–2012: Acting Chief of Electronic Banking and Card Service Center.

2007–2008: Acting Deputy Chief of Electronic Banking and Card Service Center.

2001–2003: Technical staff at International Remittance.

200–2001: Technical staff of Accounting Division.

2000–2001: Technical staff of Operation Center.





## **Kongsack SOUPHONESY** **Deputy Managing Director**

### **Personal Information:**

Date of Birth: 12/11/1977

Nationality: Lao

Language: Lao, English

Designation: Deputy Managing Director of BCEL

### **Education Background:**

2021: Master's Degree in Financial Management, National University of Laos **Professional**

2018: A Higher Diploma in Political Theory and Public Administration, Vientiane Capital's  
School of Politics and Public Administration;

### **Experience:**

2021-Present: Deputy Managing Director of BCEL

03/09/2018: Chief of Internal Audit Division, BCEL Head Office

2016-2018: Attend Political Course at Vientiane Capital Politics and Administration Institution.

27/10/2014: Chief of Luangnamtha Branch

29/04/2013: Chief of Huaphan Branch

12/05/2010: Chief of Huaphan Branch

20/05/2008: Acting Deputy Chief of Huaphan Branch

13/12/2007: Chief of Credit Section of Oudomxay Branch

2005-2007: Acting Chief of Credit Section of Oudomxay Branch

26/05/2000: Staff of BCEL's Oudomxay Branch



## **Bouaphayvanh Nandavong** **Deputy Managing Director**

### **Personal Information:**

Date of Birth: 26/11/1971

Nationality: Lao

Language: Lao, English

Designation: Deputy Managing Director of BCEL

### **Education Background:**

2014: Master Degree in Economy Management from National Politics and Administration Institution

### **Professional Experience:**

2021-Present : Deputy Managing Director of BCEL

1/1/2019-2021 : Chief of Human Resources Division

2018-2019 : Acting Chief of Human Resources Division

2015-2018 : Deputy Chief of Human Resources Division

2013-2015 : Deputy Chief of Vientiane Branch

2011-2013 : Deputy Chief of Human Resources Division

1997-2009 : Staff of Human Resources Division, Head Office

1994-1997 : Staff of Admin-Finance Division

1993-1994 : Staff of BCEL's Morning Market Service Unit



## Saychit Simmavong

### Deputy Managing Director

#### Personal Information:

Date of Birth: 11/02/1972

Nationality: Lao

Language: Lao, English, French

Designation: Deputy Managing Director of BCEL

#### Education Background:

2014: Master's Degree in Economy Management from the National Politics and Administration Institution.

#### Professional Experience:

2021-Present: Deputy Managing Director of BCEL

08/01/2018: Chief of Admin-Finance Division

27/10/2014: Acting Chief of Admin-Finance Division

2013-2014: Deputy Chief of Admin-Finance Division

2007-2013: Chief of General Administration Section, Admin-Finance Division

2000-2006: Chief of Cheque Collection Unit, Treasury and International Service  
Division

1999-2000: Chief of Sihom joint Money Exchange Unit, Service Center

1988-1999: Chief of Money Exchange Unit at Friendship Bridge, Service Center

10/09/1995: Staff of BCEL Head Office



## Phousengthong Anoulackkham Deputy Managing Director



### Personal Information:

Date of Birth: 28/07/1974

Nationality: Lao

Language: Lao, English

Designation: Deputy Managing Director of BCEL

### Education Background:

Master's degree in accounting & finance from the National University of Lao PDR

### Professional Experience:

Present : Deputy Managing Director of BCEL

06/2018 – 06/2024 : Chief of Administration & Finance Division

08/2018 – 06/2023 : Chief of Accounting Division

07/2015 – 08/2018 : Chief of Internal Audit Division

09/2010 – 07/2015 : Deputy Chief of Card Center

2009 – 08/2010 : Deputy Chief of IT Center

07/2006 – 2009 : Acting Deputy Chief of IT Center

07/2003 – 07/2006 : Officer of the Accounting Division

02/2002 – 07/2003 : Officer of the Bank Deposit Division

11/1998 – 02/2002 : Officer of the Internal Audit Division

09/1996 – 11/1998 : Officer of the Bank Deposit Division

02/1995 – 09/1996 : Officer of the Accounting Division



## Nalin Silavongsith Deputy Managing Director

### Personal Information:

Date of Birth: 20/06/1969

Nationality: Lao

Language: Lao, English, Japanese

Designation: Deputy Managing Director of BCEL

### Education Background:

Master Degree in Business Administration from Japan

### Professional Experience:

Present : Deputy Managing Director of BCEL

07/2023 – 06/2024: Deputy Director of Banking Operations Department, Bank of the Lao PDR

08/2022 - 07/2023: Deputy Managing Director of the Lao Credit Information Company

01/05/2021 - 08/2022: Deputy Managing Director of BCEL

2017-2021: Deputy Director of Lao Development Bank

2014-2017: Director of Lanexang Securities Company

2014: Appointed with a new position at Lao Development Bank

2012-2014: Chief of Dong Dok Branch, BCEL

2008-2012: Chief of Credit Division, BCEL

2006-2008: Acting Chief of Credit Division, BCEL

2003-2005: Attend Master Degree in Japan

1999-2003: Chief of Service Division, Lao-Viet Bank

1997-1999: Chief of Talat Sao Service Unit, BCEL

1992-1997: Staff of BCEL Head Office



### **3. Operation of the Board of Directors and the Committees of the Board of Directors**

#### **3.1. The meetings of the Board of Directors**

During the first six months of 2024, the Board of Directors held one ordinary meeting and two extraordinary meeting and approved some of the matters which are as follows.

- Acknowledged the operation of audit in the year 2023;
- Acknowledged the operation of accounting in the year 2023;
- Acknowledged the operation of risk management in the 1st quarter of the year 2024;
- Acknowledged the business performance report from time to time;
- Approved the appointment of the independent auditor for the year 2024 in order to propose to the shareholders' meeting;
- Approved the forms and methods for the evaluation of the Board of Directors, members of BOD and the relevant committees under the BOD for the year 2023 and 2024;
- Approved the plan for Board of Directors' meetings and the committee's meetings for the year 2024;
- Approved the business performance report of the year 2023 audited by an independent auditor which will be proposed to the shareholders' meeting;
- Approved the business plan for the year 2024 in order to propose to the shareholders' meeting for approval;
- Approved the allocation of profits for the year 2023 in order to propose to the shareholders' meeting;
- Approved the dividends payment plan for the year 2023 in order to propose to the shareholders' meeting;
- Approved the plan for the Annual General Meeting of the Shareholders of BCEL for year 2023
- Approved the appointment of the Committees of the Board of Directors
- Approved the appointment of the Lead Independent Director;
- Approved the appointment and relocation of some officers;
- Approved some loan applications subject to the approval authority of the Board of Directors for customers

#### **3.2. Risk Management Committee**

The committee has focused on supervising the research and development of regulations and policies regarding risk management. Additionally, it has approved policies and regulations related to risk management and has monitored the progress of the Basel 2 project, which has been underway since 2018. The Committee has continued its regular practice of holding meetings as stipulated by regulations. In the first 6 months of 2024, the Committee held one meeting where they discussed and acknowledged the report on the implementation of risk management and the Basel 2 project; Approved and announced using the policy of the Internal Capital Adequacy Assessment Process (ICAAP).

#### **3.3. Nomination & Remuneration Committee**

The Committee closely collaborated on the selection of senior officers and executives, as well as the organizational structure of BCEL's management periodically. Furthermore, it focused on amending the salaries and remuneration of BCEL's employees across all levels, up to the C-level, aligning with BCEL's policies and aiming to serve the best interests of BCEL and its shareholders. The Committee also conducted research on policies and regulations to be discussed in the upcoming shareholders' meeting. In the first six months of 2024, the Committee made some appointment and repositioning of deputy managing directors and some key managers at branches, divisions and centers within the organization.



### 3.4. Corporate Governance Committee

The Committee closely monitored the business performance of BCEL, particularly focusing on expanding the customer base for loans, addressing non-performing loans (NPLs), and overseeing treasury activities regularly. Additionally, the Committee has been actively tracking the bank's overall performance, the execution of the annual plan, long-term strategic plans, operational plans, and various projects. The Committee also prioritized human resource development initiatives. In the first 6 months of 2024, the Committee convened meetings to acknowledge the report on the business performance for the year 2023 and quarterly business performance for the beginning of the year 2024, discussed the plans for the year 2024, adopted the annual meeting plan and the evaluation form of the Board of Directors for the year 2024.

### 3.5. Audit Committee

The Audit Committee oversaw internal audit operations and policymaking, including selecting an independent audit firm and coordinating with authorized and state auditors. It also played a key role in addressing audit findings and implementing auditor recommendations. The Committee actively promoted BCEL's compliance with accounting principles and regularly monitored disclosure practices as per regulatory requirements. Meetings were conducted regularly as per BCEL's regulations. In the first 6 months of 2024, the Committee held one meeting and discussed the following:

- Acknowledged the audited financial report for the year 2023 by PwC, to be proposed to the Board of Directors;
- Approved the nomination of the independent auditor for the year 2024, to be further submitted to the Board of Directors;
- Acknowledged the periodical reports on the performance of Internal Audits and Accounting functions in BCEL. In the first six months of 2024, Internal Audit conducted routine audits on 4 entities across all Branches; 5 urgent audits on Sections and Service Units; 2 branch audits (Phonhong branch and Vangvieng branch); 51 command audits; and 83 urgent audits.

## V. Corporate Social Responsibility

BCEL's management and staff have played a significant role Corporate Social Responsibility (CSR), an integral aspect of BCEL's core value, alongside business operations and other responsibility.

Utilizing BCEL's technological prowess and advancement, the company has developed a CRS product known as "BCEL OneHeart", serving as an intermediary platform for donations that facilitates support for both donors and recipients. In the first 6 months of 2024, BCEL recorded 1,756 donations via BCEL's OneHeart, totaling 83.53 million LAK.

Additionally, BCEL has been actively involved in supporting various sectors of society, including education, sports, healthcare, aid for victims of natural disasters, and participant in special national events through financial contributions and material support. During the first 6 months of 2024, BCEL's support extended to 67 event, with a cumulative amount of 572 million LAK allocated for these initiatives.

Managing Director



Saysamone CHANTHACHACK